

## CASE STUDY TEA CEGOS Spain



### Details

Company:	Tea-Cegos
Client size:	Mid-sized company
Country:	Spain
Sector:	Consultancy and Training
Licenses:	200
Offices protected:	19
Mobile computers:	60% of the IT resources
Products:	Panda Cloud Office Protection Panda Cloud Email Protection

### Benefits

- **Reduced costs**  
Thanks to Panda Cloud Protection, the resources dedicated to managing the security solution are reduced to a minimum.
- **Simple to manage**  
Its straightforward Web administration console lets you install and manage IT protection easily from any computer with an Internet connection.
- **Ideal for distributed environments**  
The administrator (or MSSP) can remotely monitor and configure the anti-malware protection and personal firewall, regardless of their location or the quality of the Internet connection.
- **Extremely light**  
Thanks to its online architecture (hosted) it goes unnoticed by users.
- **Full services**  
Full assistance; 24 hours a day, 7 days a week, all year around.

## PANDA CLOUDPROTECTION

*"Our employees travel a lot, but wherever they are, their computer protection is always up-to-date thanks to our new online security service, Panda Cloud Protection".*

Alberto Molina Arroba. IT Systems Manager. Tea-Cegos

## Why Panda Security?

### About Tea-Cegos

Tea-Cegos is the number one consultancy, training and selection company in Europe, where it has operated for over 50 years. It also has offices in America and Asia.

The company offers a wide range of services in order to satisfy its clients' specific needs, adapting to each client in a partner-type relationship.

Its network allows it to work alongside national companies in their local markets, and multinational corporations in their international deployment. Tea-Cegos delivers a tried and tested approach to complement its clients' projects.

Every year, 25,000 companies around the globe choose a service provided by Tea-Cegos.

### Requirements

In 1998, Tea-Cegos began using Panda Security for Enterprise, a complete, 'on-premise' security solution for endpoints, to protect its systems. This solution allowed them to centrally manage their IT security from the product console.

Due to their territorial expansion and employee mobility (laptops accounted for over 60% of their IT resources) their protection needs have varied and they have had to change their security strategy.



## Solution



Panda Cloud Protection is an online security service that eliminates the costs derived from security.

- It provides an always-on, easy-to-use Web console that allows **remote installation and management of the protection** from any place at any time.
- It offers SaaS via the Web, through a management portal that enables SMBs to **delegate their security management** to a service provider.
- It includes a **complete, managed mail security service** that offers a guarantee of 100% virus-free **email**. It also provides anti-spam and anti-malware protection, as well as mail continuity and content filtering.
- It is complemented with **in-depth malware audits** benefiting from Panda Security's unique Collective Intelligence Technologies.

## The solution: Panda Cloud Protection

Bearing their new needs in mind, Panda Security advised Tea-Cegos to switch to a SaaS solution (Security-as-a-Service), specifically, to Panda Cloud Protection:

- **Panda Cloud Office Protection** to protect their endpoints.
- **Panda Cloud Email Protection** to protect their email.

One of the main advantages of SaaS solutions like Panda Cloud Protection over traditional protection is that they eliminate dedicated servers costs, simplifying maintenance and updates. This way, Tea-Cegos **has managed to free up internal resources**, optimizing bandwidth use among subsidiaries and saving global costs. Due to the simplicity of the Panda Cloud Office Protection Web console, **Tea-Cegos own technicians installed the product** and manage the IT security, remotely monitoring and configuring the anti-malware protection and the personal firewall.

*"The product is extremely light and my users are very happy. One of the main benefits is that it doesn't matter where the computers are located: the protection is always up-to-date (signature files and product versions). I don't have to worry about searching for new product versions on Panda Security's website. Management is much more hands-free,"* says Alberto Molina, IT Systems Manager.

As well as freeing up internal resources and optimizing bandwidth consumption across subsidiaries, server saturation decreased thanks to the email protection included in Panda Cloud Email Protection, which **considerably reduced the amount of spam**.

According to Molina, *"Since we installed Panda Cloud Email Protection, we have noticed two things: our email servers are no longer saturated, and users no longer complain about the amount of junk mail received. We therefore don't need to expand our server capacity, and our users are happier with the service provided"*.

One of the main features of Panda Cloud Protection is that it is complemented by **in-depth malware audits** that benefit from Panda Security's exclusive Collective Intelligence technology.

**Tech support is also a vital aspect** in a long-term relationship, especially when first adopting a security solution. *"There is nothing to question about Panda Security's support, neither from a human nor a technical point of view. Its local accessibility guarantees a quick and effective response"*, concludes Molina.

